

Resource type: external**Alliancing Best Practice in Infrastructure Delivery - Section 2.3 Leadership Characteristics. Alliancing Code of Practice - Sections 2.3 and 3.3 on leadership. Alliancing Best Practice in Infrastructure Delivery Appendix A - Leadership Action Check List.**

In the complex environment of an alliance, committed, visible and consistent leadership is important across all the participating organisations. The key characteristics that lead to successful alliances are:

- Recognition of the need for change and investment in leadership
- Clear and simple purpose and common goals across the alliance
- Collective leadership teams genuinely committed to change
- A visible drive for change and improvement from both the client and partner organisation
- A shared and open governance process to manage decision making and change control

[Alliancing Best Practice in Infrastructure Delivery](#) report Appendix A provides a detailed Behavioural Actions Check List to help projects set up in the correct way and monitor their behaviours going forward. A summary version can be found below.

Leadership Actions

The following list of suggested actions will help in establishing strong leadership and ensuring the ultimate success of the alliance.

- Jointly establish the leadership behaviours required within a development programme to create the required leadership.
- Ensure a high degree of visibility for performance information based on outcome and output delivery and whole team performance, not the performance of individual partners.
- Ensure that existing client teams are covered by the change programme to emphasise the new way of working and the new behaviours required.
- Ensure that job specifications include details of the behaviours expected of the people in those positions.
- Establish a leadership selection process on a best for task basis, recognising the range of skills required for success with a special focus on change management.
- Engage key supplier leadership teams in delivering change through their demonstrable commitment and behaviours.
- Develop a change plan to create an enabling culture in which failure is not penalised, but seen as an opportunity for learning and an essential part of a strong continuous improvement culture.
- Set up governance processes for the alliance covering decision making and change control. Processes that are directly aligned with overall goals, and that provide equitable change control.
- Agree criteria for taking decisions on a best-for-project approach; to focus delivery teams on achieving outcomes not team or partner requirements.