

Resource type: external**Alliancing Code of Practice – general principles**

As given in the *Alliancing Code of Practice*: Alliances work most effectively when the commercial model covers all costs, including client and overhead costs. Separation of costs outside the commercial model creates artificial boundaries to collaboration. Establishing joint ownership of performance requires confidence that:

- A common reporting framework has been developed. This aligns the reporting requirements of client, alliance and partners - and is built on a single source of performance information.
- A joint improvement plan, including commercial targets, has been collectively signed-off by the selected partners, with on-going ownership clearly established within the integrated organisation.
- The commercial model is built on full visibility of all programme or project costs.
- An integrated commercial process has been defined, ensuring that all costs (client, partner, supply chain) are included within a robust forecasting and exception management process.

<https://www.ice.org.uk/getattachment/disciplines-and-resources/best-practice/alliancing-code-of-practice-grid-infrastructure/Alliancing-Code-of-Practice.pdf.aspx>